

WE ARE HIRING!

Compass Management International for the office in **Kumanovo** is looking for:

LEAD GENERATOR



Responsibilities:

- Research and identify potential leads through various channels, including online research and social media
- Contact and qualify leads through phone calls, emails, and other communication methods
- Develop and maintain a database of leads and prospects for future reference
- Collaborate with sales and marketing teams to develop effective lead generation strategies
- Analyze and report on lead generation metrics to track progress and identify areas for improvement
- Stay up-to-date with industry trends and best practices for lead generation
- Provide exceptional customer service to prospects and clients
- Manage and prioritize multiple tasks and projects to meet deadlines

Requirements:

- Fluent in English
- Detail-oriented
- Able to work comfortably in a fast-paced environment.
- Able to work second shift

Candidate personal qualities:

- Good personal organization and time priority management
- Team player that is motivated by the opportunity for advancement
- Well organized and driven to deliver excellent customer service
- Presentation and good communication skills

We offer you:

- Professional and personal growth and accomplishment
- Modern working environment
- Full – time employment
- Full job training will be provided
- Private health insurance

If you are interested in this position, please send us your CV in English. Only short listed candidates will be contacted.

With submitting your CV or any other document you explicitly consent that we may process your personal data contained therein for the purposes of the recruitment process.