# Chief Executive Officer (CEO) MOGO MACEDONIA

**DESCRIPTION**

MOGO Finance is looking for a high potential leader with strong business acumen and hunger for success, who will be managing MOGO Macedonia business.

Macedonia CEO will report directly to the HUB CEO and indirectly to the HUB C-Level team.

**GOAL:**The goal for the role is to develop, manage and drive business performance of the company. Boost an already established HUB - a company unit that consist of 5 operating countries. The CEO will create and implement best business practices to achieve highest level of business efficiency.

**REQUIREMENTS**

**WHAT TO DO TO BE SUCCESSFUL IN THE ROLE:**

* Drive profitable growth in country and take ownership on financial performance (Full P&L responsibility);
* Create and sustain high performing team by leading, coaching, developing and motivating team members;
* Identify and develop business opportunities to drive revenue stream(s).

**WHAT TO HAVE TO BE SUCCESSFUL IN THE ROLE:**

**Experience, competencies and skills:**

* University degree in finance, business management or related area – understanding of budget and financials;
* Proven track record within B2C business development and/or operational management, preferably in financial services sector;
* Insight and knowledge of key specifics of successful customer service centre management and development;
* Strong leadership skills with the ability to inspire team members and build partnerships both internally and externally;
* International business development experience is an advantage;
* Entrepreneurial mindset;
* Hardworking person;
* Critical Thinking;
* “Manage By Outcomes” type of person;
* Ability to build strong teams of employees and ability to find and hire really talanted people in key roles and top and middle management;
* Fluent English.

**BENEFITS**

**OFFER:**

* Reasonable freedom in decision making and new process implementation;
* Unique experience in a multicultural and decentralized environment, multi country business management;
* Base salary that is competitive on the market;
* Motivating bonuses depending on KPI reach;
* Share options in the company;
* Unlimited development opportunities.

All interested candidates to send CV on English on email adress : Stanislav.tuzlucov@mogofinance.com