

# WE ARE HIRING!

**Compass Management International** for the office in **Kumanovo** is looking for:

## INSIDE SALES REPRESENTATIVE



### Responsibilities:

- Communicating with customers, making outbound calls to potential customers, and following up on leads.
- Understanding customers' needs and identifying sales opportunities.
- Answering potential customers questions and sending additional information per email.
- Keeping up with product and service information and updates.
- Creating and maintaining a database of current and potential customers.
- Explaining and demonstrating features of products and services.
- Upselling products and services.
- Closing sales and achieving sales targets.

### Requirements:

- Fluent in English
- Detail-oriented
- Able to work comfortably in a fast paced environment.
- Able to work in second shift

### Candidate personal qualities:

- Good personal organization and time priority management
- Team player that is motivated by the opportunity for advancement
- Well organized and driven to deliver excellent customer service
- Presentation and good communication skills

### We offer you:

- Professional and personal growth and accomplishment
- Modern working environment
- Full – time employment
- Full job training will be provided
- Private health insurance

If you are interested in this position, please send us your CV in English. Only short listed candidates will be contacted.

With submitting your CV or any other document you explicitly consent that we may process your personal data contained therein for the purposes of the recruitment process.