

Global Opportunities.

Local Talent.

A career that brings out the best in you is a career worth pursuing.



 **APPLY NOW!**

Job Title:

Acquisition \ Sales Executive



Learn, grow & accomplish with RunwayExtenders!

We offer exciting career opportunities and professional development with the fastest-growing startups in the U.S.

RunwayExtenders is looking for someone who has a strong drive to learn & improve their skills in everything about sales and can demonstrate that they have what it takes to be a rainmaker. As an **Acquisition / Sales Executive**, you will stimulate interest in creating great customer relations quickly and efficiently.

Responsibilities:

- Creating relationships with customers to identify their needs and interests in order to drive sales
- Exceed KPIs and sales targets
- Improving brand strategies
- Coordinate sales effort with team members
- Weekly and monthly reporting on sales forecasts
- Prioritizes list of accounts for short and long-term pursuit

Requirements:

- Strong English, both verbal and written
- Prior experience as a Sales Representative
- Ability to execute under tight timelines
- Excellent selling, negotiation and communication skills
- Ability to work comfortably in a fast paced environment
- Knowledge of data analysis, Microsoft office and G Suite

Additional Information:

Net Salary - OTE \$1200 - \$1500

Location: On site in Skopje and / or Struga

Hours: 3 pm to 11 pm CEST (Skopje) Time

Contract: Indefinite

Benefits: Private Health Insurance, Tuition & Daycare Assistance

**By submitting your CV or resume, you agree that your personal data will be retained for 12 months for screening and recruiting purposes by RunwayExtenders.*