We are looking for a passionate and motivated Sales Representative to join our awesome sales team!

Our company is looking for a sales representative to be responsible for generating leads and meeting sales goals.One of the most important roles a sales rep plays is building trust and loyalty between our customers and business. Duties will include sales presentations and product demonstrations, as well as negotiating contracts with potential clients.

In order to be successful in this role, you will need to have a deep understanding of the sales process and dynamics, and also superb interpersonal skills. Previous experience in a sales role is an advantage.

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**Responsibilities:**

* Selling products and services using solid arguments to prospective customers
* Establish relationships with new customers
* Identify and respond to client needs
* Reach out to customer leads through cold calling
* Coordinate sales effort with team leaders

**Requirements:**

* Excellent spoken and written English and/or Spanish
* Experience in sales (not preferable)
* Excellent communication skills
* Skilled in negotiation and dealing with complaints
* Patient and able to handle customer rejection
* Must be a goal oriented, persuasive, self-motivated and independent worker
* Team player

*We will provide a work environment in which you can contribute to the team and receive appreciation. We support and encourage you to actively shape and realise your career goals.*

**What we can offer:**

* Opportunity to work on high traffic, high performing CRM software
* Competitive Bonus
* Relaxed and inspiring working environment
* Training course
* Health Insurance Benefits
* Paid Medical Leave
* Starting salary: €500

**If you are interested send us your CV and our HR department will contact you.**