Fortonmka/Cushman&Wakefield is currently recruiting a self-motivated consultant for our Retail sector. The consultant will serve as an integral part of the Fortonmka team and deliver the high standards synonymous with the brand. The successful candidate will demonstrate high level of communication, presentation and negotiation skill and will have a background in a corporate environment. The position is based in our office in Skopje.

**Job requirements include:**

Experience in developing a portfolio of clients and maintaining it

Ability to meet and exceed targets   
Excellent sales and negotiation skills and the ability to close transactions   
Excellent understanding of following corporate procedures    
Knowledge of contracts and business correspondence  
Ability to present accurately and professionally   
Ability to handle numerous simultaneous enquiries effectively and professionally   
Ability to resolve problems in a pressured environment 

**Skills & competencies:**  
  
Proven natural talent for negotiating   
Excellent networking capabilities   
First-hand experience on Retail (preferred but not essential)   
Excellent written/oral communication skills   
Confident and outgoing manner   
Well-presented and articulate   
Excellent team player   
Ability to work hard   
Self-motivated

**Other requirements:**

University Degree in Business Administration, Economics, Law or related

Clean driving license (not obligatory)  
  
  
The position reports to the head of retail sector and the director of Fortonmka.   
  
Fortonmka is an equal opportunity employer, and will happily consider candidates from all backgrounds who are able to demonstrate the required personal and professional qualities for this role.   
  
If you are interested in the position and would like to apply for an interview please send a current resume and cover letter by email to info@cwforton.mk