**Sr. Consultant - Finance**

**About Salience Consulting**

Established in 2010, Salience is a telecom management consultancy with a focus on telecom infrastructure implementation, business case and financial modelling, asset valuation, market research and analysis, and technical consultancy. We provide specialised telecom advice to regulators, governments, public entities, operators and investors. Our consultants have extensive experience in working with tier-1 telecom regulators and operators across Europe, the Middle East, Africa, and Asia such as British Telecom, AT&T, MTN Group, and Etisalat.

The role of the **Senior Finance Consultant** is to lead the development of business cases, business models and investment for clients in the telecommunications industry. The responsibilities include:

**Job Description:**

* Developing business cases, business models and investment cases for telecommunications clients
* Prepare final financial plan, forecast, reporting and analysis for the business clients.
* Preparing reports on the above information and communicating the insights of these reports to the wider business.
* Consulting with the management team to develop long-term commercial plans.
* Developing financial models and providing financial forecasts.
* Communicate with stakeholders in a clear and concise manner.

**A Senior Financial Analyst** is also expected to demonstrate the following qualities:

* Experience with statistical analysis and financial forecasting
* Attention to detail and the ability to identify data patterns
* Good verbal and written communication skills
* Abreast of industry updates
* Business case development
* Investment case development (telecommunications or utilities sectors preferred)
* Experience in Big Four accounting firms, investment banking or asset management companies (preferred).
* Experience with valuation of companies, corporate finance, investment banking or -asset management

**Qualifications:**

* Master’s degree in Economics, Finance, Accounting or related business field.
* 5 to 10 years of experience in the field.
* Fluent written and verbal communication in English.

Please send your CV to jobs@salience.consulting