**Junior SaaS Marketing Development Representative (MDR) - Dutch or English**

For our Brand Sales.Rocks we are recruiting Dutch or English speaking MDRs.

As a Marketing Development Representative, your role is to lay the foundation for the Sales.Rocks Sales by engaging with inbound prospects, helping them understand the value of Sales.Rocks in their Sales and Marketing process, and moving prospects further by qualifying them Sales Qualified Leads (SQLs). As Sales.Rocks' first point of contact, you play a key role in building the Sales.Rocks brand, creating a great first impression, and building momentum for not only the sales team, but the company as a whole. We're in the early days of building a world-class sales organization, and the road ahead is going to be very exciting.

We strongly believe in the overall growth and continued development of each new hire. In joining the Marketing Development team at Sales.Rocks, you join a community that believes in development and promotion from within. We're looking for people who are excited to work in a fast-moving company, make an impact, and rapidly develop their career in sales.

**What will I be doing?**

* Providing a great experience for Sales.Rocks’ prospective customers
* Engaging with potential and current customers to assess mutual fit
* Working closely with Account Executives to build pipeline and drive deals
* Maintaining an up-to-date knowledge of our product and its value to customers
* Demonstrating an ability to convert inbound leads
* Working with other functions to improve business processes
* Engaging in team development and mentoring
* Working Closely with the Marketing Automation team to check for quality and quantity of provided MQLs
* Warm Calling of MQLs
* LinkedIn Network building
* Scheduling of discovery calls and demos

**What skills do I need?**

* 0-3 years of work experience (Sales and/or SaaS experience is a +)
* Near Native English or Dutch level
* Technical background is a plus
* Excellent written and verbal communication
* Exceptional listening skills combined with the ability to synthesize information
* Strong organization and time management
* Intellectual curiosity and problem solving
* Collaborative and coachable
* Highly motivated and self-driven

**Benefits:**

* Competitive salary
* Friendly and professional team
* Career and professional growth
* Comfortable office facilities (kitchen, coffee machines, etc.);
* Open communication

### [To apply for this position please click the following link](http://www.csm.edu/wfdata/files/Employment/SportsInformationDirector.pdf):

### <http://www.sample.solutions/join-the-team/>