

# **TBM** evolution group

#### Who we are?

**TBM Evolution Group** is a Global Business Intelligence agency focused on supporting the business growth in the Oil and Gas, Automotive, Finance and Energy industries worldwide. Our business solutions are carefully designed to answer every critical aspect of the business development. Based on accurate market analysis, we deliver products and services that help companies in the industry to accelerate the speed of achieving their objectives. Every project is preceded by an indepth market analysis that complies with the current market and business leader's needs.

For our International Sales Division, we're on the pursuit for a highly ambitious and confident professional with excellent communicative and research skills.

Do you have an entrepreneurial mindset, and would you like to start building the growth story? We offer an opportunity to work with unique concepts and take the business in EMEA region to the next level.

#### You will be responsible for

- Negotiating with high-level clients
- Business development on given products
- Analyze strategic target groups
- Actively research and develop your knowledge of industries you are working in

#### Who we are looking for?

- Excellent proficiency in English language
- Success-driven approach
- Strong negotiation skills
- Motivation, passion, determination and a can-do attitude
- Genuine passion for sales and drive to be a top scorer
- Excellent academics: analytical skills, inquisitive nature, strong research skills
- Enthusiastic, willing to learn, with strong work ethic
- Someone who enjoys being part of a motivated and focused sales team
- Sales skills preferred but not essential

#### What we offer

- Unlimited earning potential basic salary & uncapped commissions
- Young, international and multi-lingual environment.
- Opportunity to travel internationally.
- Training and development plans tailored made for every employee.
- Clear targets and timeline for promotion within the company

### Benefits of Working for TBM Evolution

- Competitive salary
- International English speaking environment
- Quick promotions to the top
- Career growth
- Involvement in 9 major industries worldwide (Energy, Automotive, Sports hospitality, Tax, Banking, Pharma, Med devices, Chemical, IT)

## Please send your CV's

on filip@tbmgroup.eu