



Company Description

Magna International Inc. is a leading global automotive supplier dedicated to delivering new mobility solutions and technology that will change the world. Our products can be found on most vehicles today and come from 340 manufacturing operations and 90 product development, engineering, and sales centers in 28 countries. We have over 161,000 employees focused on delivering superior value to our customers through innovative processes and world-class manufacturing.

Magna Mirrors South-East Europe, a division of Magna Mechatronics, Mirrors & Lighting - leading supplier of innovative closure systems, modules and exterior and interior mirror systems, is opening the following position for the new Magna Mirrors factory located in Ohrid/Struga region:

Sales Specialist

- TEMPORARY POSITION -

Your Responsibilities:

- Back office Sales:
 - Quote preparation;
 - Manage nominations;
- Initiate sample production;
- Responsible for:
 - to acquire new customers;
 - for further development of Sales process;
 - for market analyses;
 - for contract management (check, sign and negotiate);
- Manage GSD (Sales database):
 - Budget planning;
 - Forecast planning;
- Conducting Sales Analysis;
- Coordinate Feasibility studies and risk analysis;
- Support for product and process calculation;

Who are we looking for:

- Technical Highschool;
- Advanced knowledge in MS Excel;
- Good knowledge in MS Word and MS PowerPoint;
- Good English communication skills (both written and verbal);
- Good interpersonal and effective organizational skills;
- Customer focused;
- Ability to work under pressure;

Your preferred qualifications:

- Knowledge of automotive core tools is an advantage;
- Very good SAP knowledge is an advantage;
- Capable of conflict resolving, team-minded;
- Communicative, goal oriented;
- Team player.

In addition, we offer you the following site benefits:

- Organized transportation and a hot meal
- Trainings and acquisition of new skills
- Possibilities for internal promotions
- Open and dynamic corporate culture
- Private health insurance

Fair treatment of employees is the basis of our corporate culture. Apply and join our global team of 161,000 employees

Forward. For all

#LI-Onsite

Place of work: TIRZ Ohrid/Struga

Application deadline: 10.07.2024

If you are interested to join our team and have the required knowledge and skills, please register on Magna careers page and send your application (CV and Cover Letter) on the following [LINK](#)