

# IS THIS YOU?

- Have persuasive traits
- Excellent in communication and presentation
- English language proficient
- Hard working
- Ambitious to excel in the work
- Positive and cheerful in nature

## Come and work with us

We are employing a **Sales Executive**, who will be working on one of our European and North American conferences. Our conferences are gathering business leaders from automotive, pharma, renewable energy, chemical industry, information sciences, finance in discussing the latest developments and investments.

You will be trained by our most successful managers in:

- Research and study the respective industry
- Analyzing strategic target groups
- Developing a sales strategy
- Pitch delivery
- Negotiating with top level executives
- Closing deals

## About us

TBM Group is among the leading European companies that organize thematic business conferences. As a dynamic team, we highly value diversity, devoted work and talent. We offer motivated applicants the opportunity to work with leading international companies and gain in-depth knowledge in several industries.

Get to know our work: [www.tbmgroupeu](http://www.tbmgroupeu)



## Sales Executive

Seniority: Junior, Intermediate

Location: Blvd. Sv. Kliment Ohridski 68 - Skopje, North Macedonia

Working hours: Full-time

## As one of us you will enjoy:

- Competitive earnings – basic salary plus uncapped commissions
- Quick promotions and career growth
- Young, International and multi-lingual work environment
- International travels
- Additional performance incentives
- Office perks – coffee and tea at the office, end of month gatherings, fruit day, fun teambuilding activities